

Types of News Story Audiences

- General (everyone)
- Geographical (neighborhood, region)
- Cultural (ethnic, religious, lifestyle)
- Gender-Based (traditional or non-traditional roles)
- General Subject-Based (sports, A&E, outdoors)
- Specific Subject-Based (baseball, hip-hop, kayaking)
- Age-Based (generational)
- Event-Based (deep coverage of major event)
- Niche (extremely specific)

Differences Within Audiences

- **Passive vs. Active**

- Passive – read/watch/listen – traditional news audience
- Active – invested in content – responding energetically

- **Perceiving vs. Judging**

- Perceiving – absorbing through senses – gut instinct – soaking it up
- Judging – analyzing material – deciding positive or negative

- **Feeling vs. Thinking**

- Feeling – emotions – impact on self & others – less strictly rational
- Thinking – practical – look for evidence – more rational

- **Involved vs. Uninvolved**

- Involved – fully attentive, following every aspect of content
- Uninvolved – divided attention, yet still loosely following content

Passive Audience: Hypodermic Model

THE HYPODERMIC NEEDLE THEORY

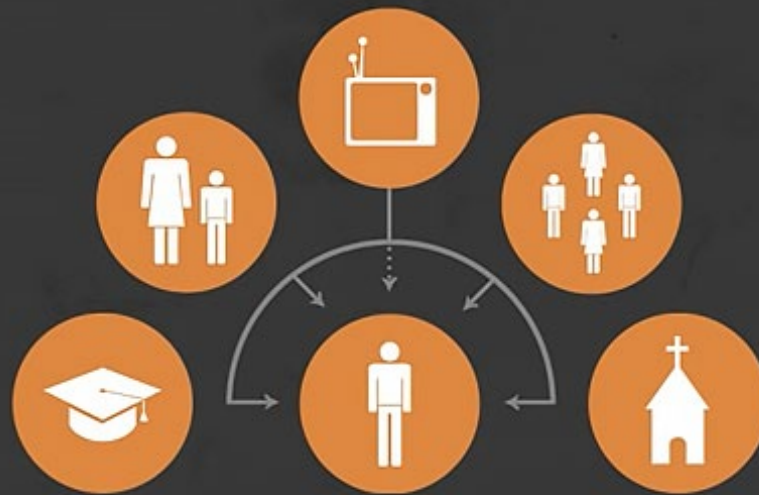


- DEVELOPED IN THE 1920s AND 1930s
- LINEAR COMMUNICATION THEORY
- PASSIVE AUDIENCE
- NO INDIVIDUAL DIFFERENCE



Active Audience: Reinforcement Model

THE REINFORCEMENT THEORY



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THE REINFORCEMENT THEORY

- ACCORDING TO JOSEPH KLAPPER, THE **ONLY** TIME THE MEDIA CAN INFLUENCE PEOPLE IS WHEN IT INTRODUCES A **NEW IDEA OR CONCEPT**.

Active Audience: Uses and Gratifications

- **Surveillance**

- Know what's going on in the world around us
- Need for security – the unknown can bring danger

- **Personal Identity**

- Learn more about who we are – how we compare with others
- Identify with people in media coverage

- **Personal Relationships**

- See how other people live, apply to our own lives
- Use media content as way to relate to other people we encounter

- **Diversion**

- Relief from stresses of everyday life
- Simple entertainment – emotional release

News Site Diversions

▪ Comics

- Date back to illustrations in early newspapers
- Earliest color features – driver of Sunday newspapers
- Still hugely popular, even in digital age

▪ Advice Columns

- Related to letters to editor – different kind of interactivity
- Identify with strangers with similar problems and complaints
- One of most popular elements on news sites to this day

▪ Puzzles and Games

- Crosswords became fad in 1920s – criticized, then embraced
- Word search, Sudoku, Wordle, other examples
- Continue to drive traffic – NY Times purchased Wordle in 2022

▪ Sports and Entertainment

- Each considered diversions by news publishers over the years
- Believed to bring readers to “real” news
- Often drive more traffic than “real” news